## Tab 1

***C.Sales by Customer***

***C.Sales and Customer***

280

260

240

220

200

180

160

C.Sales (Sum)

140

120

100

Customer CBN

Cadbury LUTH

Mobil NNPC

National Hospital

Nestle Shell Total Unilever

**Summary**

C.Sales

120

84

270

95

150

260

102

108

102

90

1,381

80

60

40

20

0

CBN

LUTH

NNPC

Nestle

Total

Cadbury

Mobil

National Hospital

Shell

Unilever

Customer

## Tab 2

280

260

240

220

200

180

160

L.Sales (Sum)

140

120

100

80

***L.Sales by Location***

***Location and L.Sales***

|  |  |
| --- | --- |
| Location | L.Sales |
| Abeokuta | 124.34 |
| Abuja | 46.52 |
| Calabar | 14.6 |
| Ibadan | 146.92 |
| Ilorin | 90.72 |
| Kaduna | 192.4 |
| Kano | 260 |
| Lagos | 260 |
| Port Harcourt | 150.64 |
| Warri | 190.66 |
| **Summary** | 1,476.8 |

60

40

20

0

Abeokuta

Abuja

Calabar

Ibadan

Ilorin

Kaduna

Kano

Lagos

Port Harcourt

Warri

Location

## Tab 3

700

650

600

550

500

450

***Rep.Sales by Sales Rep***

***Sales Rep and Rep.Sales***

|  |  |
| --- | --- |
| Sales Rep | Rep.Sales |
| A. Chukwu | 629.2 |
| A. Oni | 657.8 |
| M. Sule | 429 |
| P. Michaels | 572 |
| S. Sunday | 572 |
| **Summary** | 2,860 |

400

Rep.Sales (Sum)

350

300

250

200

150

100

50

0

A. Chukwu

A. Oni

M. Sule

P. Michaels

S. Sunday

Sales Rep

## Tab 4

650,000

600,000

550,000

500,000

450,000

400,000

Received Inventory (Sum)

350,000

300,000

250,000

200,000

150,000

100,000

50,000

0

***Received Inventory by Supplier***

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
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Astra Zeneca Novartis Pﬁzer Sanoﬁ

Supplier

***Received Inventory and Supplier***

|  |  |
| --- | --- |
| Supplier | Received Inventory |
| Astra Zeneca | 650,000 |
| Novartis | 390,000 |
| Pﬁzer | 360,000 |
| Sanoﬁ | 390,000 |
| **Summary** | 1,790,000 |

## Tab 5

90,000

80,000

70,000

60,000

Inventory Stock (Sum)

50,000

40,000

***Inventory Stock by Warehouse Locations***

***Warehouse Locations and Received Inventory***

|  |  |
| --- | --- |
| Warehouse Locations | Received Inventory |
| Amuwo | 331,000 |
| Apapa | 331,000 |
| Calabar | 27,000 |
| Ikeja | 319,000 |
| In Transit | 29,000 |
| Kaduna | 331,000 |
| Kano | 319,000 |
| Port Harcourt | 103,000 |
| **Summary** | 1,790,000 |

30,000

20,000

10,000

0

Amuwo

Apapa

Calabar

Ikeja

In Transit

Kaduna

Kano

Port Har...

Warehouse Locations

## Tab 6

***Rep.Sales***

# 2.86K

### Rep.Sales

***C.Sales***

# 1.38K

### C.Sales

***L.Sales***

# 1.48K

### L.Sales

***M.Sales***

# 2.04K

### M.Sales

Column Measures

Rep.Sales (Sum) C.Sales L.Sales M.Sales

***C.Sales, L.Sales and M.Sales and Rep.Sales by Product***

600 600

500 500

400 400

300 300

Rep.Sales (Sum)

Values

200 200

100 100

0

Aﬁnitor Tab

Brinerdine SCT

Coartem Tab

Codiovan FCT

Femara FCT

Galvusmet FCT

Product

Lescol HGC

Ritalin Tab

Tegretol Tab

0

Zaditen SRO FCT

Tab 7

Column Line

Received Inventory (Sum) Actual (Sum)

***Actual and Received Inventory by Month***

220,000 1,100

200,000 1,000

180,000 900

160,000 800

140,000 700

Received Inventory (Sum)

120,000 600

Actual (Sum)

100,000 500

80,000 400

60,000 300

40,000 200

20,000 100

0

April

August

December

February

January

July

Month

June

March

May

November

October

0

September

## Tab 8

***M.Sales by Product***

400

350

300

250

200

M.Sales (Sum)

150

100

50

0

Aﬁnitor Tab

Brinerdine SCT

Coartem Tab

Codiovan FCT

Femara FCT

Galvusmet FCT

Lescol HGC

Ritalin Tab

Tegretol Tab

Zaditen SRO FCT

Product